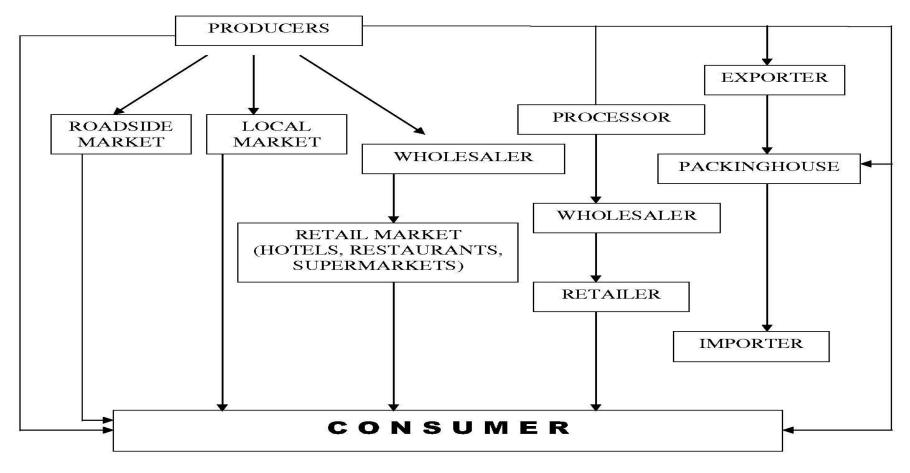
## **SUPPLY CHAIN ANALYSIS- HOT PEPPERS**



Source: CARDI 2018

	STAKEHOLDER	ROLE	CHALLENGES	SOLUTIONS
1	Producer	Grows crop	<ul> <li>Praedial larceny</li> <li>Weather conditions</li> <li>Usage of Banned pesticides</li> <li>Quantities lower in the dry season</li> <li>Land rights poorly defined</li> <li>Low levels of R&amp;D</li> <li>Dealing with input companies ( seedlings)</li> <li>Lacks mechanization</li> <li>Lacks technology</li> <li>Competition ( foreign)</li> </ul>	<ul> <li>✓ Training in technology and good agricultural practices</li> <li>✓ Less usage of banned pesticides</li> </ul>
2	Roadside Market	Sells goods	<ul> <li>✓ Lack proper packaging</li> <li>✓ Price of good is lower compared to local market and wholesale market</li> </ul>	
3	Wholesale market	Sells goods to retail market	<ul> <li>✓ Faces low quantities in the rainy season</li> <li>✓ Price of good is uncompetitive</li> <li>✓</li> </ul>	
4	Retail Market	Sells goods to consumer	✓ Price is uncompetitive	
5	Processor	Produced final goods, uses raw materials	<ul> <li>✓ Quantity low</li> <li>✓ Quality low</li> <li>✓ Price</li> </ul>	
6	Wholesaler (for Processor)	Purchases from buyers	<ul> <li>✓ different qualities of produce are not sold separately</li> <li>✓ produce is not sold by standard weights or in standard packages;</li> <li>✓ produce is sold with a lack of price information, creating an atmosphere of uncertainty; and</li> <li>✓ Storage facilities are not used or arc not available and immediate sales have to be made.</li> <li>✓ Competition (foreign)</li> </ul>	<ul> <li>✓ Work with Regional corporations</li> </ul>
7	Retailer (for Processor)	Purchases or		

	STAKEHOLDER	ROLE	CHALLENGES	SOLUTIONS
		buys from wholesaler		
8	Exporter		<ul> <li>✓ Lacks information on export markets</li> <li>✓ Lack information on packaging and labelling</li> </ul>	<ul> <li>✓ Procure market intelligence on various markets from TTMA and exporTT</li> <li>✓ Training to address gaps in packaging and labelling</li> </ul>
10	Importer	Purchases from exporter	<ul> <li>✓ Lacks volume</li> <li>✓ Obtains low quality</li> </ul>	
11	Consumer	Purchases good from retailer ( either as an agricultural produce or processed good)	Agricultural good         ✓       Quantity         ✓       Quality         ✓       Price         Processed good       ✓         ✓       Price	
12	Government	Supportive ; facilitative	<ul> <li>✓ Lack data</li> <li>✓ Lacks funding to provide support</li> </ul>	Strategy is required.