



SeaLand

Doing Business in Panama

The ports, the people, opportunities, and purpose.
We're SeaLand. We don't just ship your cargo. We go together.



You probably thought this would be a slide about us, but it's really about you.

SeaLand wouldn't exist if not for you: the businesses, the importers, exporters and producers of the Americas.

Our one and only purpose is to be the shipping line that serves your needs.

SeaLand at a glance

SeaLand
Established in 2015



SeaLand HQ
in Miramar, FL



240
employees



29 offices



29 countries



26 SeaLand
6 Mercosul
Total of 32 vessels



13000 port calls in 2016
In 125 ports
In 29 countries

SeaLand is part of the
Maersk Group



OUR ROOTS

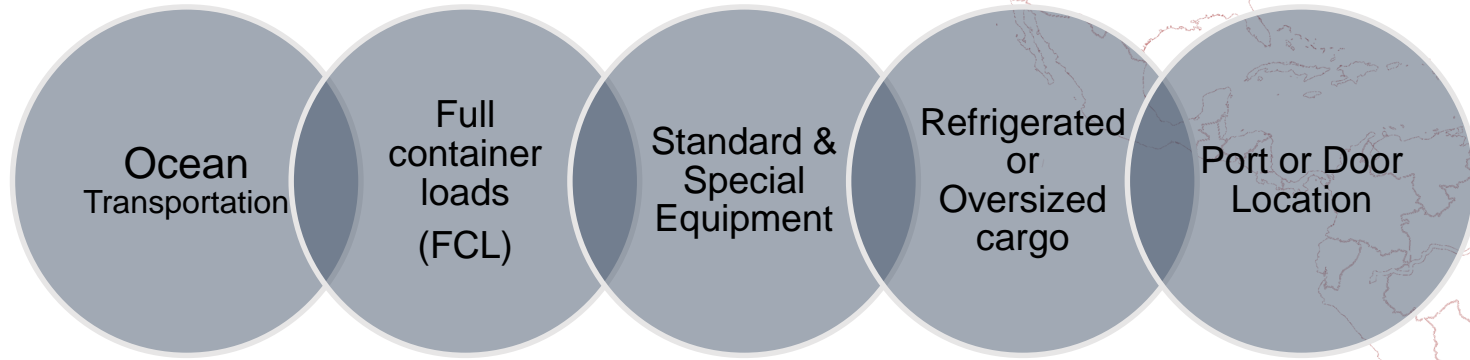
Building on Sealand's rich past

The original SeaLand was created by trucking entrepreneur, Malcolm McLean who gave the region its first dedicated carrier service while simultaneously giving the world its first taste of container shipping.



What does SeaLand offer?

What can we do for you?



DIFFERENTIATING BETWEEN SEALAND AND MAERSK



Asia

Europe

Oceania



North America

Central America

South America

Calypso

Calypso
Westbound

Doing Business with Panama

Calypso Westbound



Port	Arrives	Departs	Transit
Georgetown	Thursday	Friday	–
Paramaribo	Saturday	Saturday	1
Point Lisas	Monday	Tuesday	3
Cartagena	Friday	Saturday	7
Barranquilla	Saturday	Sunday	8
Santa Marta	Sunday	Monday	9
Manzanillo (Panama)	Tuesday	Thursday	11

Port	Arrives	Departs	Transit
Georgetown	Thursday	Friday	–
Paramaribo	Saturday	Saturday	1
Point Lisas	Monday	Tuesday	3
Cartagena	Friday	Saturday	7
Barranquilla	Saturday	Sunday	8
Santa Marta	Sunday	Monday	9
Manzanillo (Panama)	Tuesday	Thursday	11

Calypso

Calypso
Westbound

Doing Business with Panama

POR:
Point Lisas, TT

POD:
Manzanillo/Balboa, PA

Estimated Transit time:
7 days/10 days

Frequency of Sailing:
Weekly



Port	Arrives	Departs	Transit
Georgetown	Thursday	Friday	-
Paramaribo	Saturday	Saturday	1
Point Lisas	Monday	Tuesday	3
Cartagena	Friday	Saturday	7
Barranquilla	Saturday	Sunday	8
Santa Marta	Sunday	Monday	9
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General requirements: Trinidad

Requirements:

Export Declarations (Form e-C82)

SOLAS Container Weight Verification Requirement: VGM

General requirements: Panama

Customs and quarantine requirements:

Customer must present one original Bill of Lading, commercial invoice, a customs clearance document (Liquidacion de Aduana) for Colon Freezone, delivery Freezone document duly completed.

Restrictions:

Before leaving the port facilities, containers are weighed in order to establish conformance with the overall weight restriction norm 37,000 Kgs.

Demurrage & Detention



Full container is discharged from vessel



Full container is moved outside terminal or depot



Empty container is returned

FREE
TIME

Combined Demurrage & Detention

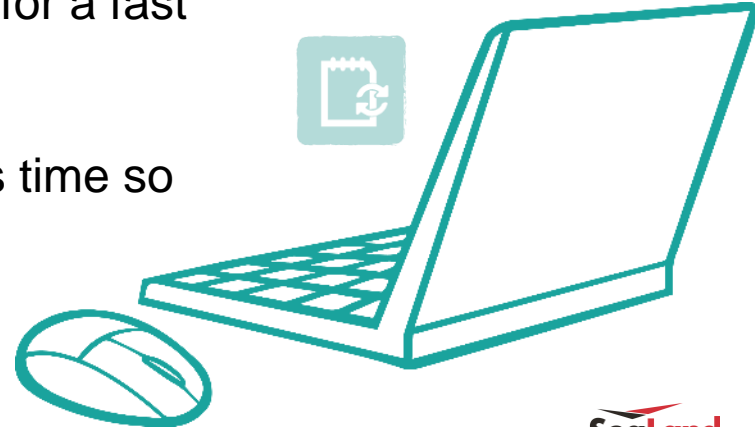
Type	DRY	FLAT & OPEN TOP	REEF	IMO
Free Time	8	4	4	8

E-commerce

It's here! "My SeaLand" e-commerce tools at www.SeaLand.com

We believe in simplified, worry-free freight processing!
Greater control and convenience

- Access and process shipments 24/7, online for a fast and effortless way to manage cargo
- Online processing reduces stress and saves time so there's more time to grow your business



SeaLand Mobile App

Discover 5 ways
to stay connected
with your cargo

1 LIVE TRACKING
Keep up-to-date with up-to-the-minute information on all your shipments.

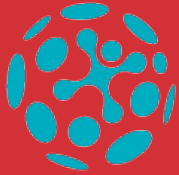
2 PUSH NOTIFICATIONS
Get constant live updates on the status of your cargo with helpful push notifications straight to your phone.

3 UNIQUE GUIDE TO SHIPPING
If you are unsure about shipping, our App has a unique shipping guide to help you on your journey.

4 SHARE INFORMATION
Keep colleagues and customers in the know by sharing all the latest information on shipments directly from the app.

5 CHECK SCHEDULES
Discover all the destinations, locations and timings that Maersk Line have to offer, and find out just how we can help your business reach new markets.





connect
americas

Free Online Portal for SMEs in the Americas

- Contact potential business partners through the platform
- Access to business opportunities in the region
- Access to training and knowledge to do business
- Information about region events
- Access to financing opportunities

SeaLand supports ConnectAmericas with a transport cost estimator, an online course on International Transport & Logistics and other activities

Google

DHL
WORLDWIDE EXPRESS®


Alibaba Group



SeaLand

Passionate about your business.
Empowered to get things done.
A can-do attitude makes things happen!
Come on. We go together.



Thank you and Vamos
Juntos!