DOING BUSINESS IN CANADA

19$^{\text{TH}}$ MAY 2021

EXPORT HOUSE (VIRTUALLY)

PORT OF SPAIN

Presented by Yunus Abdullah

GETTING TO KNOW CANADA

Queen Elizabeth II the Monarch of Canada

Ottawa is the Capital of Canada

English and French are the Official Languages of Canada

Justin Trudeau Prime Minister of Canada

WHY CANADA?

- According to the World Bank Canada (2019) is the 10th largest economy in the world

- Canada (2019) has the 18th highest GDP per capita at around USD $49,000

- Population – about 38 million

- Official Currency- Canadian Dollar Add Canadian to tt

CANADIAN ECONOMY

Top Exports of Canada

- Crude Petroleum (C$6.09B)
- Cars (C$3.21B)
- Gold (C$2.3B)
- Sawn Wood (C$1.23B)
- Vehicle Parts (C$1.11B)

Top Imports of Canada

- Cars (C$2.44B)
- Vehicle Parts (C$1.48B)
- Delivery Trucks (C$1.25B)
- Telephones (C$1.11B)
- Computers (C$1.1B)

Top Three Provinces by exports and imports

Exports by Province

- Ontario (C$16.6B)
-Alberta (C$8.73B)
-Quebec- (C$7.03B)

Imports by Province

-Ontario (C$27.3 B)
-Quebec (C$5.75B)
-British Colombia (C$4.24B)

WHY CANADA? THE CARIBBEAN DIASPORA

- The **Caribbean diaspora** is a sizeable, well-educated, and affluent demographic whose large majority is interested in investing in its countries of origin. Due to the common heritage and strong connections across the region, they overwhelmingly take a regional approach to the **Caribbean**, rather than a nationalistic one.

CARIBBEAN DIASPORA

The Majority (91%) of the Caribbean Diaspora live in two Provinces namely Ontario and Quebec.

Ontario contained 69% of the Diaspora with Quebec hosting 22%

3% of all residents in Ontario reported they had Caribbean origin while 2% reported so in Quebec

The vast majority of Canadians of Caribbean origin live in either Toronto or Montreal. In fact, in 2001, almost 60% of all those who reported Caribbean origins lived in Toronto, while close to 20% made Montreal their home.

POPULATION BY PROVINCES

Population of provinces and territories

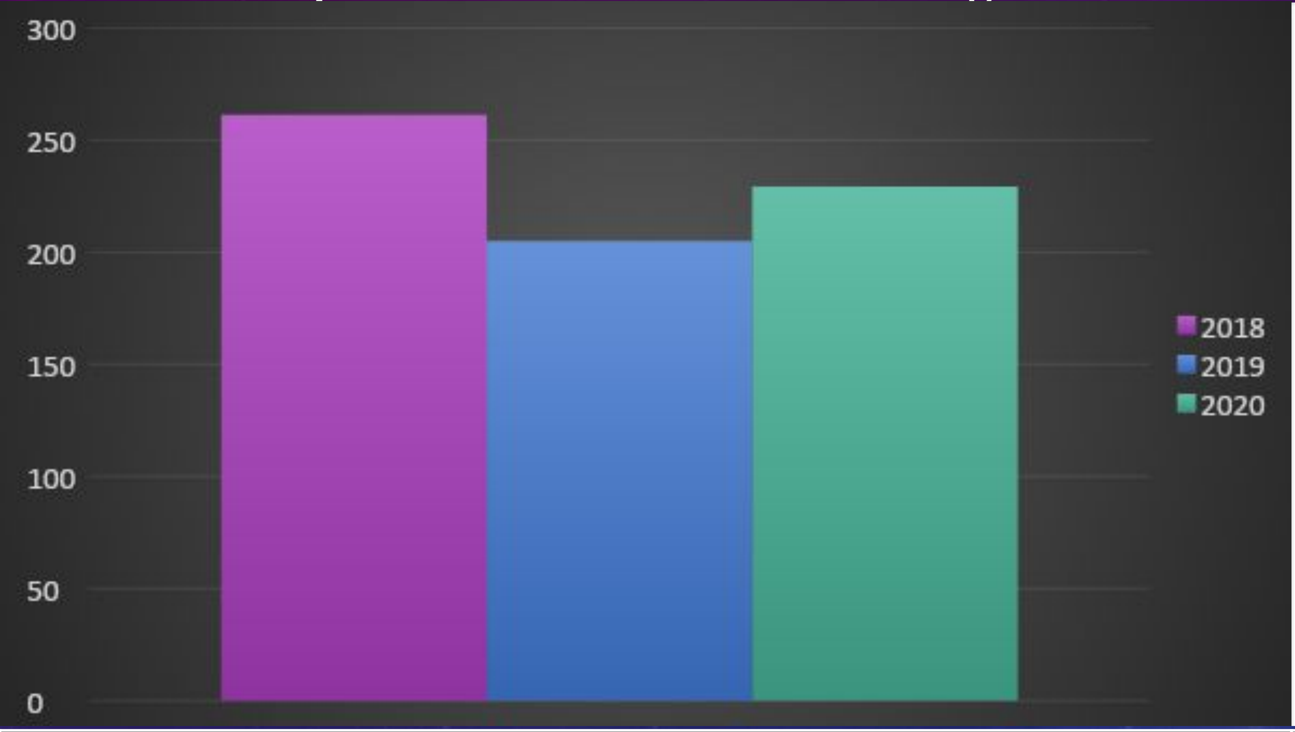
Provinces and Territories	Population
Ontario	14,810,657
Quebec	8,591,082
British Columbia	5,185,029
Alberta	4,451,030
Manitoba	1,382,661
Saskatchewan	1,180,839
Nova Scotia	982,805
New Brunswick	784,068
Prince Edward Island	160,291
Newfoundland and Labrador	520,423
Northwest Territories	45,214
Yukon	42,365
Nunavut	39,579

Provinces with Large Caribbean Diaspora

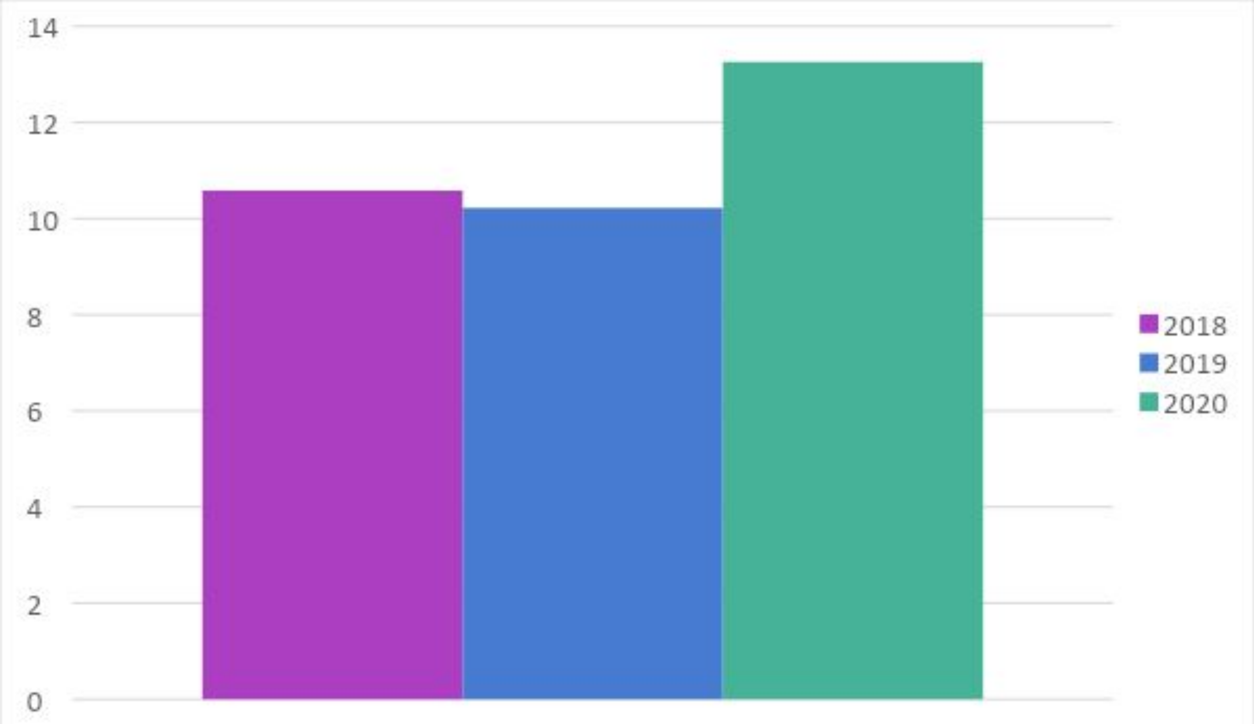
Provinces with large Caribbean Diaspora	Population of Caribbean Diaspora
Ontario	444,319
Quebec	257,732

TRINIDAD AND TOBAGO'S SUCCESS IN EXPORTING TO CANADA

Canada Imports from Trinidad and Tobago



Canada's Non Energy Imports from Trinidad and Tobago

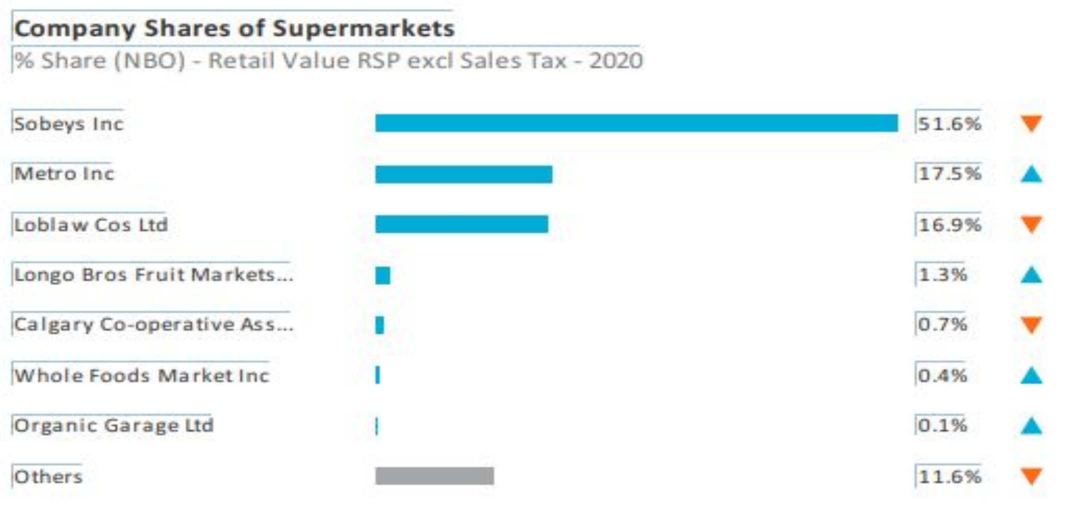


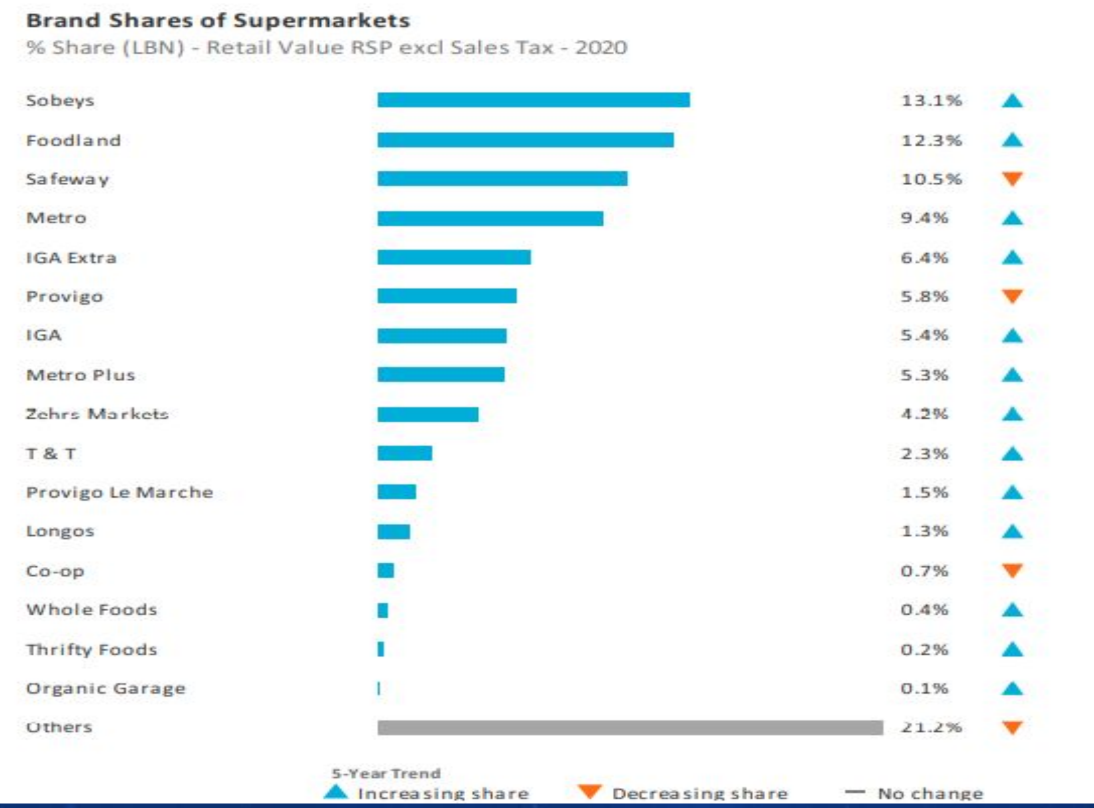
Canada's Imports from Trinidad and Tobago (Value in US Thousand)			Canada's Non Energy Imports from Trinidad and Tobago (Value in US Thousand)		
Value in 2018	Value in 2019	Value in 2020	**Value in 2018**	Value in 2019	Value in 2020
261238	204971	229231	**10,578**	10,222	13253

SUPERMARKETS IN CANADA

KEY DATA FINDINGS

- Supermarkets sees value growth in 2020 due to a surge in COVID-19-related demand for essential food and ready-to-eat meals while restaurants are closed during lockdown
- Value sales rise by 5% to reach CAD43.3 billion in 2020
- Sobeys Inc continues to dominate supermarkets, accounting for 52% of value sales in 2020

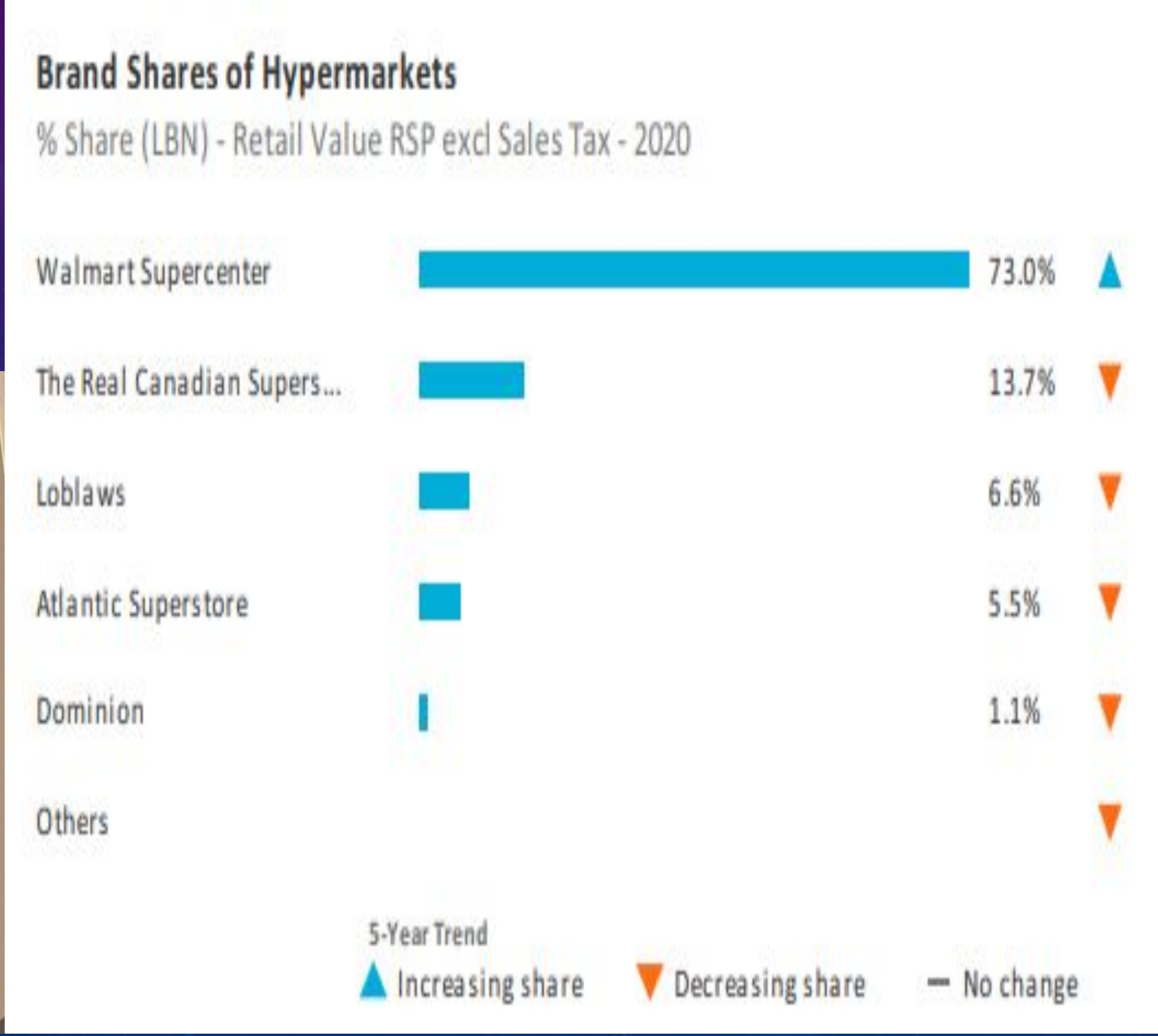




HYPERMARKETS IN CANADA

KEY DATA FINDINGS

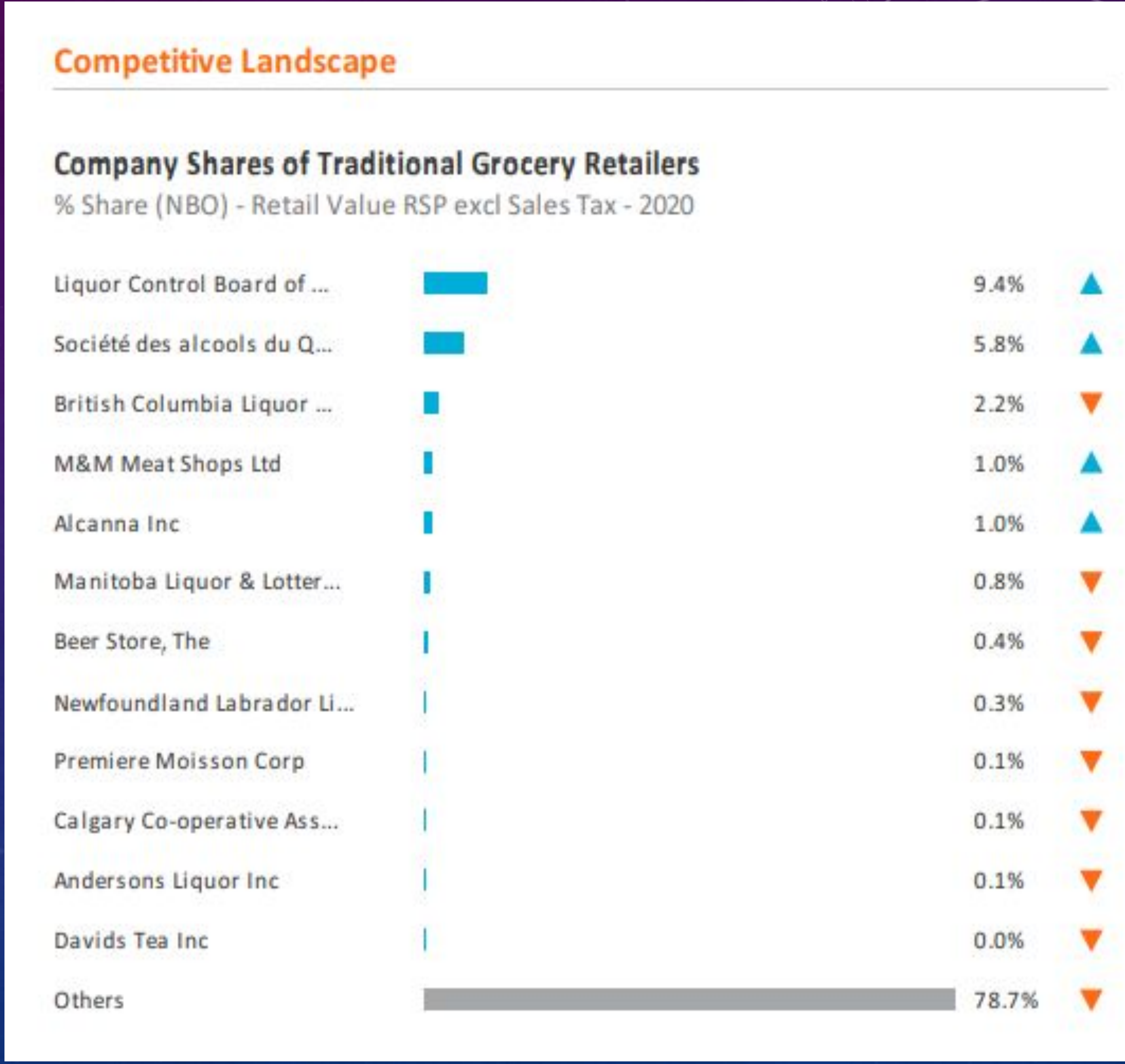
- A **hypermarket** is a retail store that combines a department store and a grocery supermarket for groceries
- Value sales rise by 7% to reach CAD33.3 billion in 2020
- Wal-Mart Canada Inc continues to dominate sales with a 74% value share in 2020
- Hypermarkets benefits the most from COVID-19 in 2020 by offering one-stop shopping



TRADITIONAL GROCERIES

KEY DATA FINDINGS

- ❑ Value sales rise by 2% to reach CAD58.2 billion in 2020
- ❑ Liquor Control Board of Ontario leads sales with a value share of 9% in 2020
- ❑ Davids Tea Inc is restructuring that will change focus to supplying other retailers and online shopping.



TRADITIONAL GROCERIES

Traditional grocery retailers see robust growth during the COVID-19 lockdown period in 2020

Traditional grocery retailers remains a very competitive channel in Canada,.

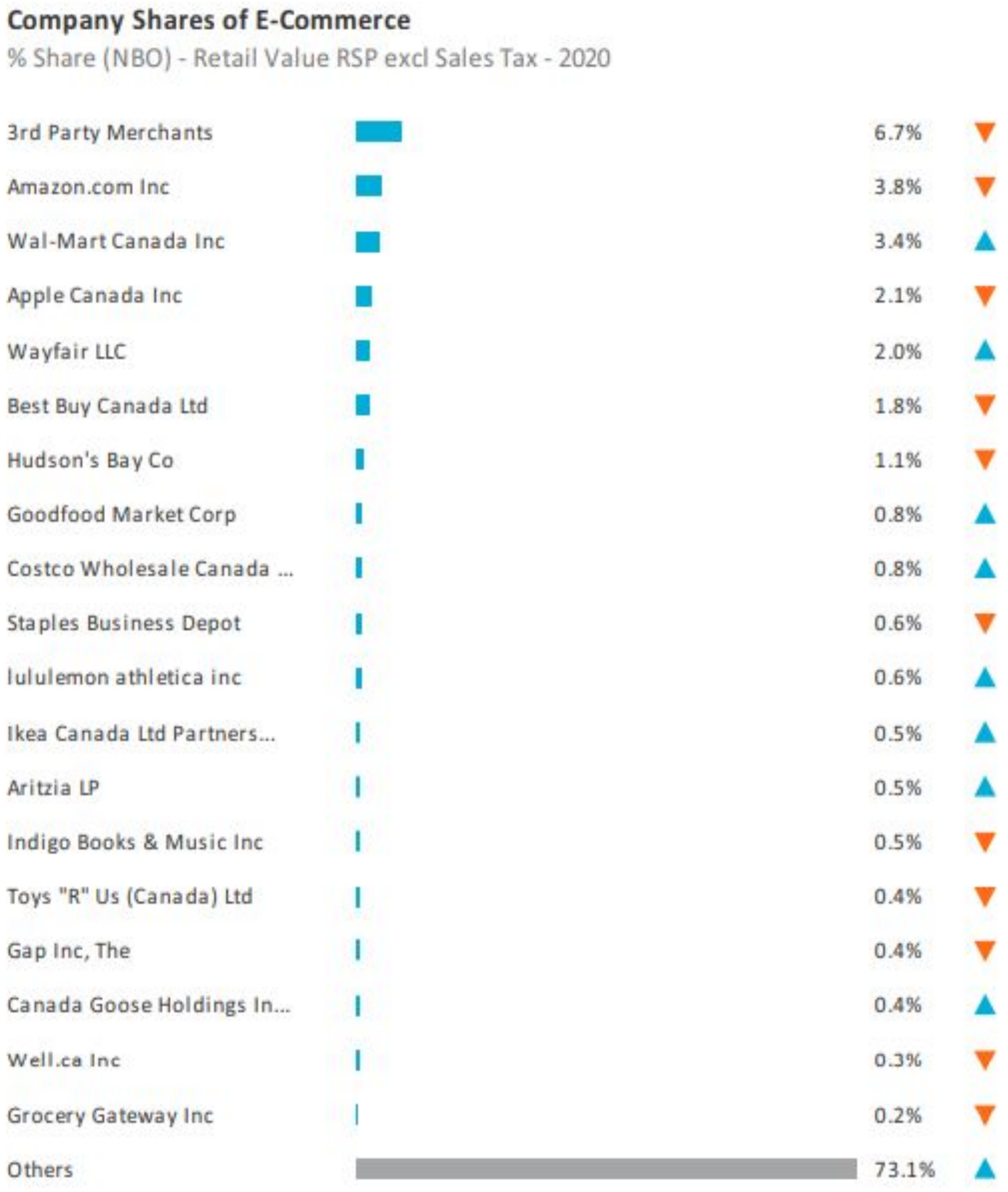
Spending increased in food and beverage stores (especially for alcoholic drinks)

E-COMMERCE

KEY DATA FINDINGS

- COVID-19 brings about a surge in the already burgeoning e-commerce channel
- Value sales rise by 32% to reach CAD58.8 billion in 2020
- 3rd party merchants accounts for the highest (7%) value share.
- Social media and influence marketing drives sales
- Consumers have taken likeness to online shopping

Competitive Landscape



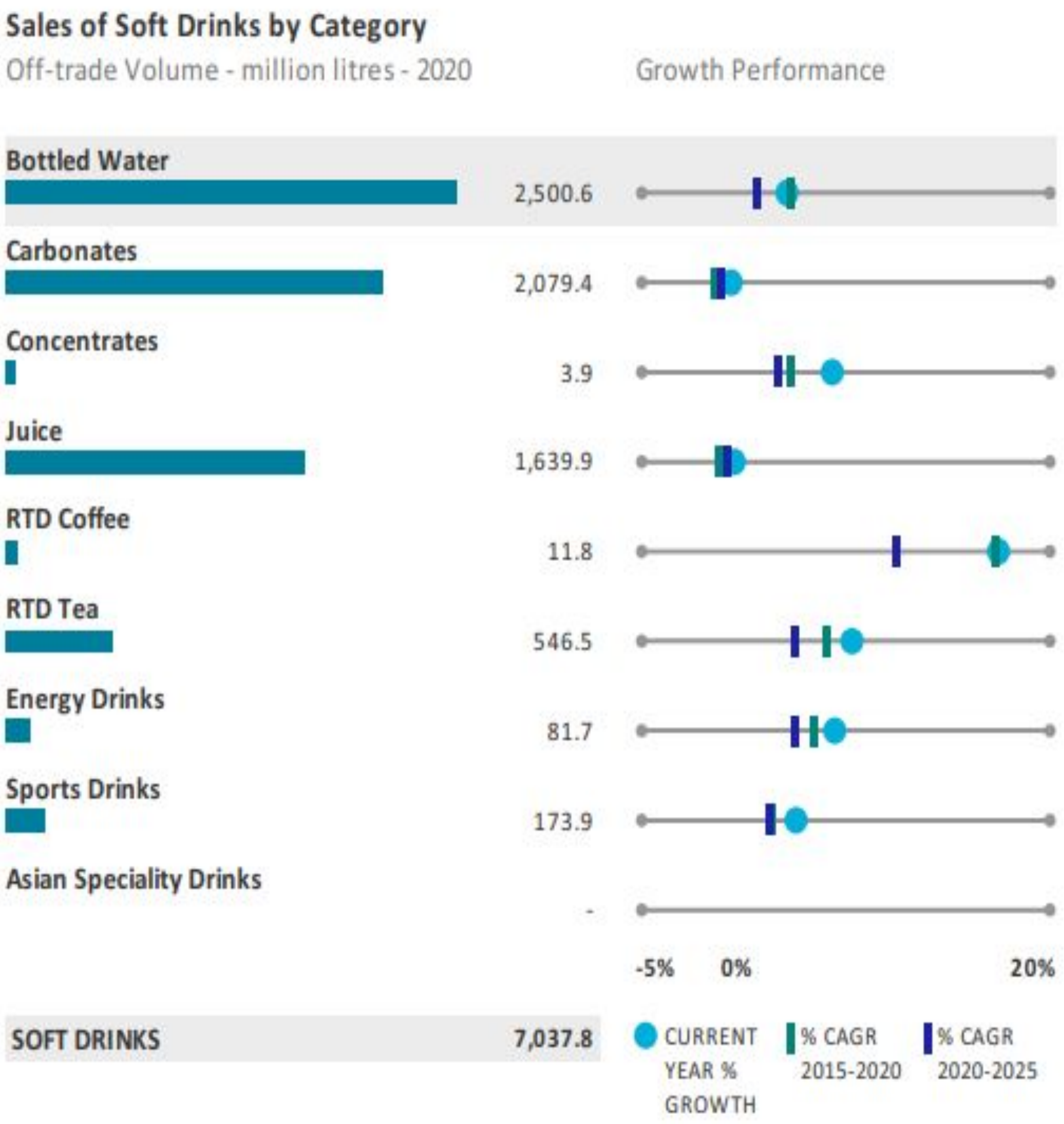
CARBONATES

New regulations could influence future growth trajectory of carbonates

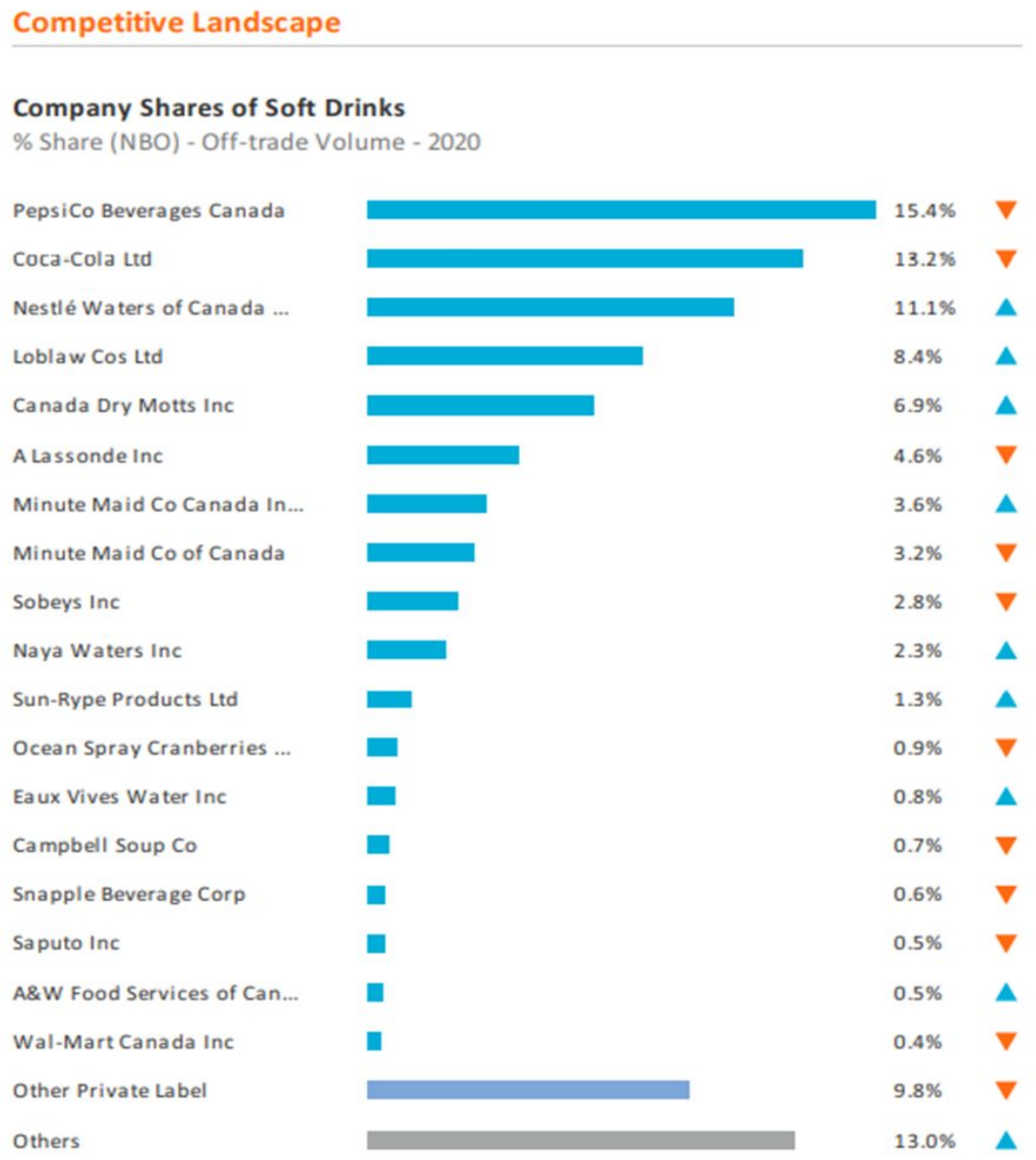
- The introduction of sugar tax
- Introduction of Cannabis infused drinks.

Health trend continues to negatively affect demand for carbonates as consumers largely turn to healthier categories

SOFT DRINKS



Sales of Soft Drinks by Category
Off-trade Volume - million litres - 2020
Growth Performance
Bottled Water
2,500.6
Carbonates
2,079.4
Concentrates
3.9
Juice
1,639.9
RTD Coffee
11.8
RTD Tea
546.5
Energy Drinks
81.7
Sports Drinks
173.9
Asian Speciality Drinks
-
-5%
0%
20%
SOFT DRINKS
7,037.8
CURRENT YEAR % GROWTH
% CAGR 2015-2020
% CAGR 2020-2025

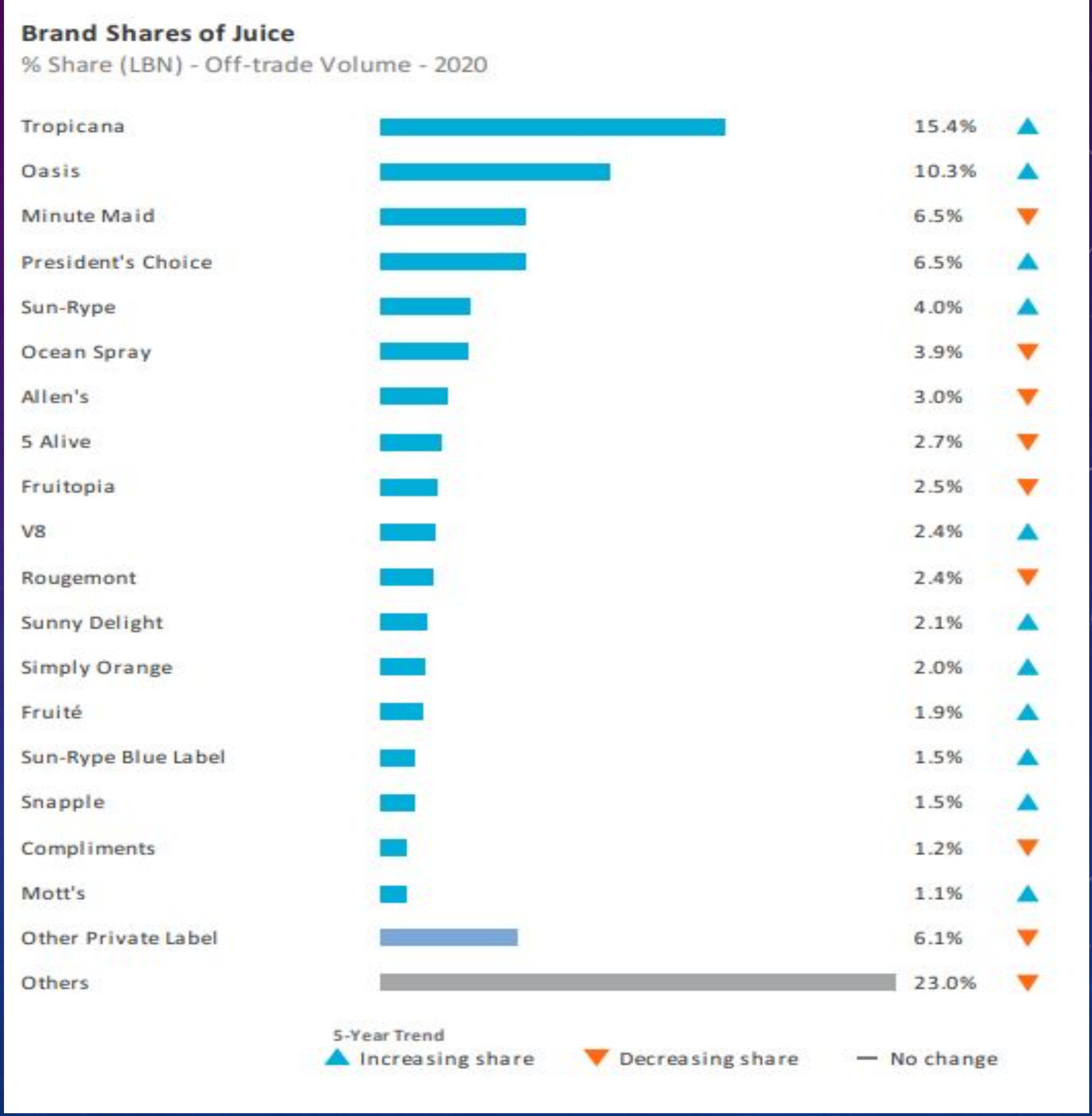


Competitive Landscape
Company Shares of Soft Drinks
% Share (NBO) - Off-trade Volume - 2020
PepsiCo Beverages Canada
15.4%
Coca-Cola Ltd
13.2%
Nestlé Waters of Canada ...
11.1%
Loblaw Cos Ltd
8.4%
Canada Dry Motts Inc
6.9%
A Lassonde Inc
4.6%
Minute Maid Co Canada In...
3.6%
Minute Maid Co of Canada
3.2%
Sobeys Inc
2.8%
Naya Waters Inc
2.3%
Sun-Rype Products Ltd
1.3%
Ocean Spray Cranberries ...
0.9%
Eaux Vives Water Inc
0.8%
Campbell Soup Co
0.7%
Snapple Beverage Corp
0.6%
Saputo Inc
0.5%
A&W Food Services of Can...
0.5%
Wal-Mart Canada Inc
0.4%
Other Private Label
9.8%
Others
13.0%

JUICE

KEY DATA FINDINGS

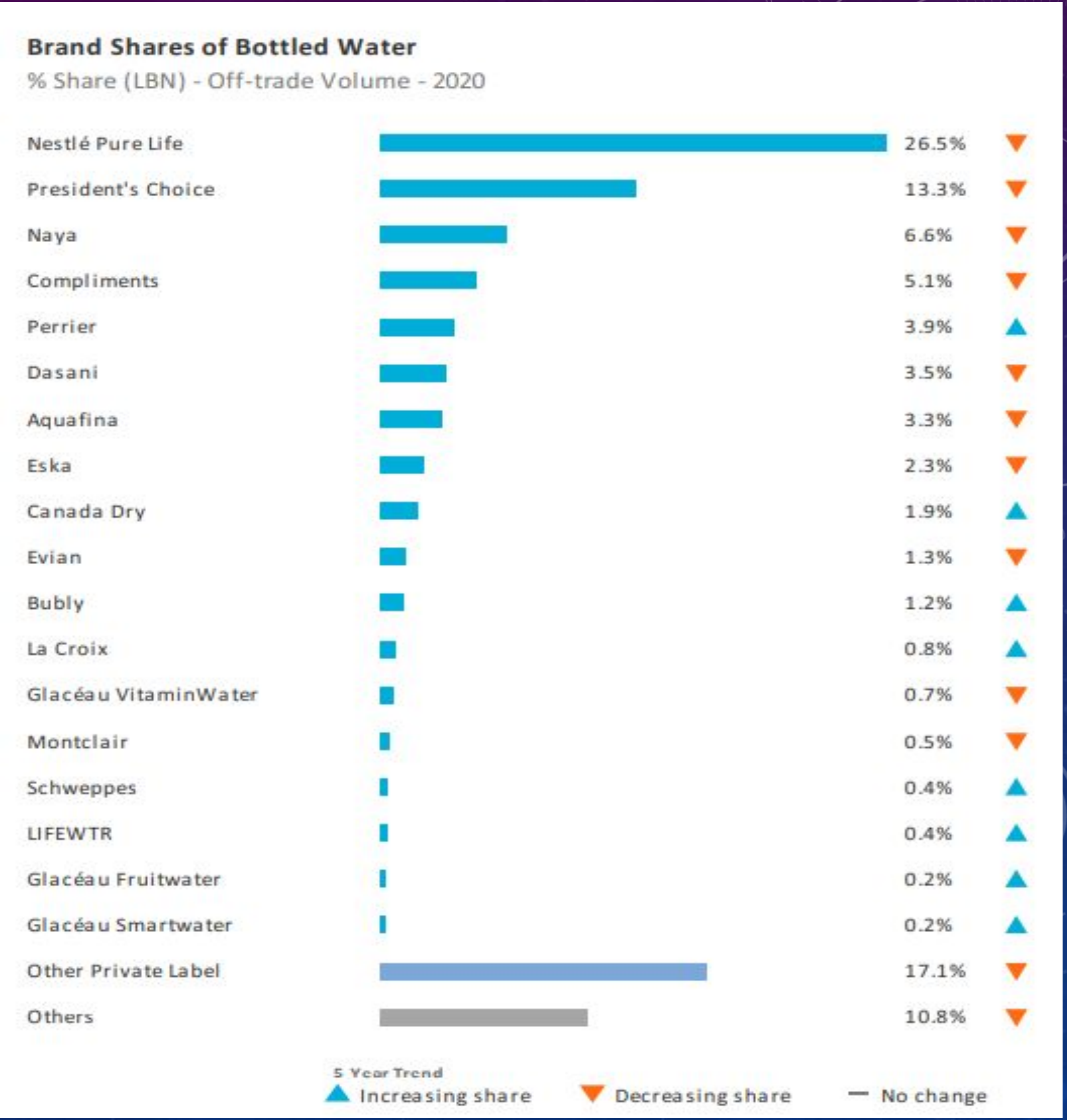
- Juice with high sugar content do not perform well due to sugar content.
- Low sugar healthy juice continue to show growth in the market space.
- Potential for small players to enter with niche products
- A Lassonde maintains its top position in juice in 2020, with a 19% off-trade volume share
- Sales reach $3.4 million in 2020



BOTTLED WATER

KEY DATA FINDINGS

- Large formats and multipack options in bottled water see increased demand in 2020
- Sales reach CAD2.6 billion
- Nestlé Waters of Canada maintains its clear lead in bottled water in 2020, with a 31% off-trade volume share
- 4% expected growth for the upcoming period



INSECTICIDES

COVID-19 has had a negative impact on sales in 2020 as consumers prioritise other home care products

Home insecticides declines by 1% in 2020 to reach CAD20 million

SC Johnson & Son Ltd leads with a value share of 50% in 2020

Health concerns continue to plague home insecticides

Barriers to entry unlikely to see any change in the competitive landscape with the regulations of the Health Canada Pest Management Regulatory Agency

HOME CARE IN CANADA

COVID-19 impact on home care

- Overall, home care witnessed strong growth in current value terms in 2020, with this being largely driven by the intense focus on good hygiene practices following the outbreak of COVID-19.
- **Company response**
- Many of the well-established leading brands in home care were able to benefit from the outbreak of COVID-19, with consumers generally turning to tried and tested products at this time of crisis. As such, Procter & Gamble Inc and Reckitt Benckiser Canada Inc were able to retain a stronghold over the market.

DISHWASHING IN CANADA

Due to COVID-19 consumers eat more meals at home thereby driving demand for dishwashing in 2020

Sales see current value growth of 6% in 2020 to reach CAD420 million

Reckitt Benckiser Canada Inc retains a narrow lead in 2020 with a value share of 30%

The average unit price sees only a slight increase in 2020

DISHWASHING

Competitive landscape remains consolidated with strong brand loyalty

Green products go on the backburner as consumers focus on COVID-19

Lifting of COVID-19 measures expected to put the brakes on growth

Canadians expected to be willing to continue paying for the convenience of tablets

Economic pressures likely to inform purchasing decisions

Prepare for a post pandemic landscape

CONDIMENTS IN CANADA

KEY DATA FINDINGS

- COVID-19 lockdown prompts stockpiling in all categories of sauces, dressings and condiments in 2020,
- In 2020, retail value sales rise by 13% to CAD4.0 billion
- Chili sauces is the category with the highest retail value growth in 2020, posting a 17% sales increase
- Kraft Heinz Canada ULC leads retail value sales with a 26% share in 2020

CAD million	2015	2016	2017	2018	2019	2020
Cooking Ingredients	943.9	977.1	1,011.9	1,038.2	1,067.3	1,213.7
- Bouillon	68.6	69.0	69.0	68.5	67.7	73.6
-- Gravy Cubes and Powders	5.2	5.1	5.1	5.0	4.9	5.3
-- Liquid Stocks and Fonds	19.6	19.6	19.4	19.2	18.9	20.5
-- Stock Cubes and Powders	43.8	44.3	44.5	44.3	43.9	47.9
- Dry Sauces	125.4	125.7	126.4	126.8	126.8	139.6
- Herbs and Spices	224.7	235.6	248.3	261.4	268.1	312.5
- Monosodium Glutamate	-	-	-	-	-	-
- Pasta Sauces	418.6	438.9	459.3	469.5	485.5	553.6
- Cooking Sauces	106.6	107.9	108.8	112.0	119.2	134.4
Dips	562.6	572.7	585.9	598.8	632.2	706.2
Pickled Products	323.0	316.6	327.5	337.1	338.4	382.4
Table Sauces	1,241.1	1,257.0	1,273.7	1,304.0	1,341.1	1,513.5
- Barbecue Sauces	90.4	90.8	94.7	94.2	93.4	103.9
- Fish Sauces	4.9	5.0	5.1	5.2	5.3	5.9
- Ketchup	168.7	167.5	160.7	167.8	177.5	201.6
- Mayonnaise	225.8	227.6	228.8	233.1	239.7	268.2
- Mustard	84.8	82.3	81.1	80.0	78.5	85.3
- Oyster Sauces	-	-	-	-	-	-
- Salad Dressings	360.2	369.1	380.2	392.1	403.9	460.5
- Soy Sauces	128.5	131.7	134.7	138.0	143.0	162.1
- Chili Sauces	59.3	62.9	67.2	71.8	77.2	90.2
- Other Table Sauces	118.6	120.2	121.2	121.8	122.6	135.8
Tomato Pastes and Purées	68.9	69.1	69.0	68.6	67.8	73.9
Yeast-based Spreads	0.8	0.8	0.8	0.8	0.7	0.8
Other Sauces, Dressings and Condiments	132.1	136.2	139.7	142.3	144.3	160.8
Sauces, Dressings and Condiments	3,272.4	3,329.6	3,408.4	3,489.8	3,591.9	4,051.5

CHOCOLATE CONFECTIONERY IN CANADA

KEY DATA FINDINGS

- On the whole, chocolate confectionery sales improved in 2020
- Sales reach CAD3.7 billion
- Chocolate pouches and bags sees the highest value growth, up by 7% to reach CAD469 million
- Chocolate confectionery has a projected 4% growth
- **Chocolate confectionery is set to see solid growth, buttressed by new product developments and perhaps boosted by munchies following cannabis intake**

SUGAR CONFECTIONERY
Key Data Findings

Pandemic-related home seclusion for adults and schoolchildren boosts demand for most sugar confectionery

Value sales increase by 2% to reach CAD690 million

Medicated confectionery sees the highest value growth of 10% to reach CAD146 million in 2020

Cadbury Adams Canada holds a distinct lead within the category with a 21% retail value share in 2020

Table 2 Sales of Sugar Confectionery by Category: Value 2015-2020

CAD million

	2015	2016	2017	2018	2019	2020
Boiled Sweets	62.8	62.1	60.6	59.7	58.7	59.3
Liquorice	27.6	27.8	27.7	27.7	27.6	28.2
Lollipops	40.2	39.1	37.7	36.6	35.7	35.6
Medicated Confectionery	112.0	117.0	122.5	127.8	133.0	146.1
Mints	122.7	129.6	136.6	141.9	148.8	146.1
- Power Mints	43.6	46.6	49.6	51.8	54.5	53.6
- Standard Mints	79.0	83.0	87.1	90.2	94.3	92.5
Pastilles, Gums, Jellies and Chews	145.6	147.0	145.4	144.9	147.4	150.1
Toffees, Caramels and Nougat	46.2	48.3	49.2	49.1	48.9	49.9
Other Sugar Confectionery	74.5	76.1	76.2	75.2	74.1	75.0
Sugar Confectionery	631.6	647.0	655.9	663.1	674.2	690.3

SAVOURY SNACKS IN CANADA

KEY DATA FINDINGS

The COVID-19 pandemic created triple volume growth in 2020 compared to growth in the previous year

CAD5.4 million in 2020

Vegetable, pulse and bread chips maintains the highest value growth rate, up by 17% in 2020

SWEET BISCUITS, SNACK BARS AND FRUIT SNACKS

- Sweet biscuits, fruit snacks and snack bars all benefit from higher consumer demand due to COVID-19 pandemic

Table 2 Sales of Sweet Biscuits, Snack Bars and Fruit Snacks by Category: Value 2015-2020

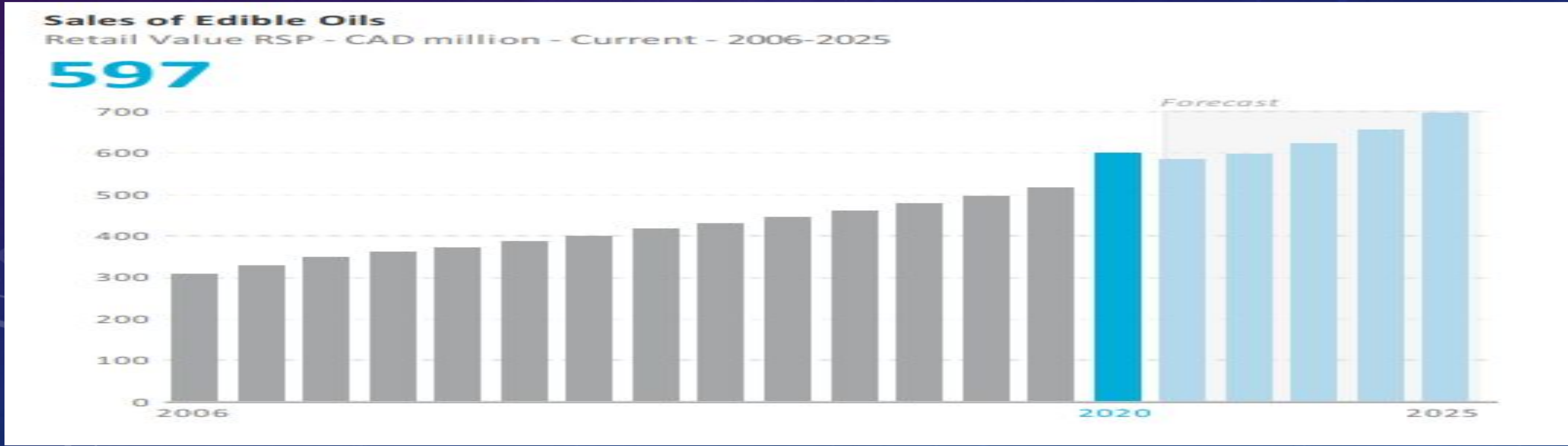
CAD million

	2015	2016	2017	2018	2019	2020
Fruit Snacks	239.3	249.4	255.0	261.0	271.1	296.9
- Dried Fruit	107.3	112.7	115.4	119.0	126.0	139.5
- Processed Fruit Snacks	131.9	136.7	139.6	142.0	145.1	157.4
Snack Bars	1,079.6	1,163.4	1,194.2	1,222.1	1,261.0	1,390.9
- Cereal Bars	757.2	822.1	832.8	840.4	849.7	926.7
- Protein/Energy Bars	225.0	235.6	247.8	260.1	282.3	316.9
- Fruit and Nut Bars	68.1	74.9	81.5	88.1	93.8	108.2
- Other Snack Bars	29.2	30.7	32.1	33.4	35.1	39.1
Sweet Biscuits	999.5	1,030.1	1,047.5	1,049.5	1,050.1	1,121.6
- Chocolate Coated Biscuits	61.9	59.8	58.1	59.5	60.7	66.2
- Cookies	302.5	315.7	318.8	313.4	307.1	320.9
- Filled Biscuits	226.3	230.9	234.8	238.6	240.5	258.4
- Plain Biscuits	359.5	372.1	381.8	378.7	377.2	401.4
- Wafers	49.3	51.7	54.0	59.3	64.7	74.7
Sweet Biscuits, Snack Bars and Fruit Snacks	2,318.3	2,442.9	2,496.7	2,532.5	2,582.2	2,809.4

EDIBLE OILS

KEY DATA FINDINGS

- COVID-19 lockdown squeezes sales from foodservice in 2020, with retail picking up the slack
- In 2020, retail value sales rise by 17% to CAD597million and volume sales by 13% to 123million litres
- Olive oil is the category with the highest retail value growth in 2020, posting a 21% sales increase
- The average unit retail price goes up by 4% to CAD4.8 per litre in 2020
- Deoleo Canada Ltd leads retail value sales with a 16% share in 2020
- Over the forecast period, retail sales are projected to record a current value CAGR of 3% (constant value CAGR of 1%) and reach CAD702million in 2025



RICE, PASTA AND NOODLES IN CANADA

KEY DATA FINDINGS

- COVID-19 leads to stockpiling of rice, pasta and noodles in 2020, as home cooking increases and consumers worry about potential stock shortages
- 2020 sees rice, pasta and noodles register 30% retail volume growth and 33% current value growth as sales reach 360,900 tonnes and CAD2 billion respectively
- The average unit price of rice, pasta and noodles increases by 2% in current terms in 2020
- Catelli Foods Corp leads sales in rice, pasta and noodles in 2020

Table 2 Sales of Rice, Pasta and Noodles by Category: Value 2015-2020

CAD million

	2015	2016	2017	2018	2019	2020
Noodles	272.5	284.2	296.2	309.6	324.6	428.7
- Chilled Noodles	8.5	8.9	9.3	9.7	10.1	13.3
- Frozen Noodles	4.7	4.8	5.0	5.2	5.4	7.1
- Instant Noodles	173.6	181.8	189.8	198.6	208.4	275.3
-- Instant Noodle Cups	103.8	109.4	114.6	120.2	126.4	167.1
-- Instant Noodle Pouches	69.8	72.4	75.2	78.4	82.0	108.2
- Plain Noodles	85.7	88.8	92.1	96.1	100.7	133.0
Pasta	837.7	853.3	845.8	831.2	846.9	1,124.0
- Chilled Pasta	155.7	160.5	170.6	178.8	193.3	257.8
- Dried Pasta	681.9	692.9	675.2	652.4	653.6	866.2
Rice	319.7	337.2	356.0	377.7	399.5	531.0
Rice, Pasta and Noodles	1,429.9	1,474.8	1,498.0	1,518.4	1,571.0	2,083.8

PACKAGING

Headlines in Packaging

- ❑ Plastic pouches benefit from convenience trend and visual impact in food packaging in 2019
- ❑ Sustainability concerns threaten growth of plastic packaging in soft drinks, while coffee pods players make moves towards easily recyclable solutions
- ❑ Metal beverage cans expands across alcoholic drinks packaging in 2019
- ❑ Shift to small sizes continues in beauty and personal care packaging in 2019
- ❑ Home care packaging sees development in eco-friendly refills, while the rise of e-commerce prompts innovation in packs for delivery in 2019

PACKAGING LEGISLATION

- ❑ Canadian government passes new regulation on nutrition labels, and lack of labelling standards in biodegradable and compostable products leads to landfilling
- ❑ Nationwide ban on single-use plastic draws criticism from green campaigners and trade partners

BEER IN CANADA

Key Findings

- COVID-19 leads to a strong fall in sale of beer in 2020, due to the pandemic
- Beer sees a total volume decline of 2% in 2019, falling to 2.4 billion litres
- Despite the overall decline in 2019, more consumers appreciate craft beer and non-alcoholic beer
- Non-alcoholic beer sees the highest total volume growth of 25% in 2019, to reach 28 million litres

Table 3 Sales of Beer by Category: Total Value 2014-2019

CAD million

	2014	2015	2016	2017	2018	2019
Dark Beer	2,866.4	3,015.6	3,176.4	3,292.8	3,419.6	3,531.4
- Ale	2,823.9	2,970.8	3,130.7	3,246.1	3,372.0	3,483.1
- Sorghum	-	-	-	-	-	-
- Weissbier/Weizen/ Wheat Beer	42.6	44.9	45.7	46.8	47.6	48.4
Lager	13,650.5	13,768.4	13,909.5	13,983.2	14,041.6	13,977.7
- Flavoured/Mixed Lager	485.8	507.7	529.3	566.1	602.8	632.3
- Standard Lager	13,164.7	13,260.7	13,380.2	13,417.1	13,438.8	13,345.4
-- Premium Lager	3,809.8	4,089.5	4,270.1	4,402.0	4,414.9	4,486.2
--- Domestic Premium Lager	1,107.5	1,177.1	1,224.5	1,265.7	1,329.8	1,344.0
--- Imported Premium Lager	2,702.3	2,912.4	3,045.5	3,136.3	3,085.1	3,142.2
-- Mid-Priced Lager	7,231.4	6,994.4	6,876.4	6,748.4	6,660.6	6,504.7
--- Domestic Mid-Priced Lager	7,231.4	6,994.4	6,876.4	6,748.4	6,660.6	6,504.7
--- Imported Mid-Priced Lager	-	-	-	-	-	-
-- Economy Lager	2,123.5	2,176.9	2,233.6	2,266.7	2,363.3	2,354.5
--- Domestic Economy Lager	2,111.5	2,164.5	2,220.9	2,253.6	2,350.0	2,340.9
--- Imported Economy Lager	12.0	12.4	12.7	13.1	13.3	13.7
Non/Low Alcohol Beer	61.6	67.4	78.8	97.3	128.5	165.2
- Low Alcohol Beer	3.9	3.2	2.9	2.8	2.8	2.8
- Non Alcoholic Beer	57.8	64.2	75.8	94.5	125.7	162.4
Stout	132.5	133.3	130.2	129.5	133.9	137.5
Beer	16,711.1	16,984.7	17,294.8	17,502.9	17,723.6	17,811.9

SPIRITS

HEADLINES

- Spirits sees total volume growth of 3% in 2019, to reach 168 million litres
- In 2019, although rising from a low base and not yet reaching the level achieved in beer, craft spirits sees a dynamic increase as more consumers value small-batch production with unique flavours
- Irish whiskey sees the highest total volume growth of 15% in 2019, to reach 3 million litres
- Spirits sees a 4% increase in the average unit price in current terms in 2019, with a higher increase off-trade than on-trade
- In the forecast period, spirits is expected to see a total volume CAGR of 1%, to reach 173 million litres in 2024

Table 2 Sales of Spirits by Category: Total Value 2014-2019

CAD million

	2014	2015	2016	2017	2018	2019
Brandy and Cognac	322.0	329.9	344.3	359.7	375.7	392.2
- Brandy	210.2	211.2	217.2	226.0	234.1	242.4
- Cognac	111.7	118.7	127.1	133.6	141.6	149.8
Liqueurs	1,154.9	1,173.7	1,196.7	1,218.7	1,284.4	1,354.7
- Bitters	121.2	119.5	118.1	117.6	121.2	125.3
- Cream-based Liqueurs	419.0	420.3	429.6	438.4	465.5	494.9
- Other Liqueurs	614.7	633.9	649.1	662.8	697.7	734.5
Rum	1,844.7	1,889.6	1,949.7	1,948.5	1,982.4	2,153.9
- Dark Rum	1,172.2	1,223.8	1,278.5	1,299.5	1,336.4	1,508.5
- White Rum	672.5	665.8	671.2	648.9	646.0	645.4
Tequila (and Mezcal)	271.4	302.9	340.7	389.2	440.0	497.1
Whiskies	2,385.5	2,554.8	2,761.5	2,884.9	3,044.2	3,220.7
- Bourbon/Other US Whiskey	225.5	242.6	266.4	278.4	292.4	306.6
- Canadian Whisky	1,427.1	1,522.2	1,637.1	1,679.5	1,734.4	1,797.3
- Irish Whiskey	114.7	140.1	168.9	197.8	234.2	273.3
- Japanese Whisky	-	-	-	-	-	-
- Blended Scotch Whisky	332.1	334.7	340.1	340.5	342.6	343.9
- Single Grain Scotch Whisky	-	-	-	-	-	-
- Single Malt Scotch Whisky	286.1	315.3	349.1	388.7	440.6	499.5
- Other Whiskies	-	-	-	-	-	-
White Spirits	2,631.7	2,747.2	2,862.0	2,963.4	3,125.4	3,278.1
- Gin	364.2	392.0	426.8	462.1	514.4	560.8
- Vodka	2,267.5	2,355.2	2,435.2	2,501.3	2,611.0	2,717.3
Other Spirits	145.1	143.7	146.2	149.9	152.9	156.0
Spirits	8,755.2	9,141.8	9,601.1	9,914.3	10,405.1	11,052.7

ALCOHOLIC DRINKS

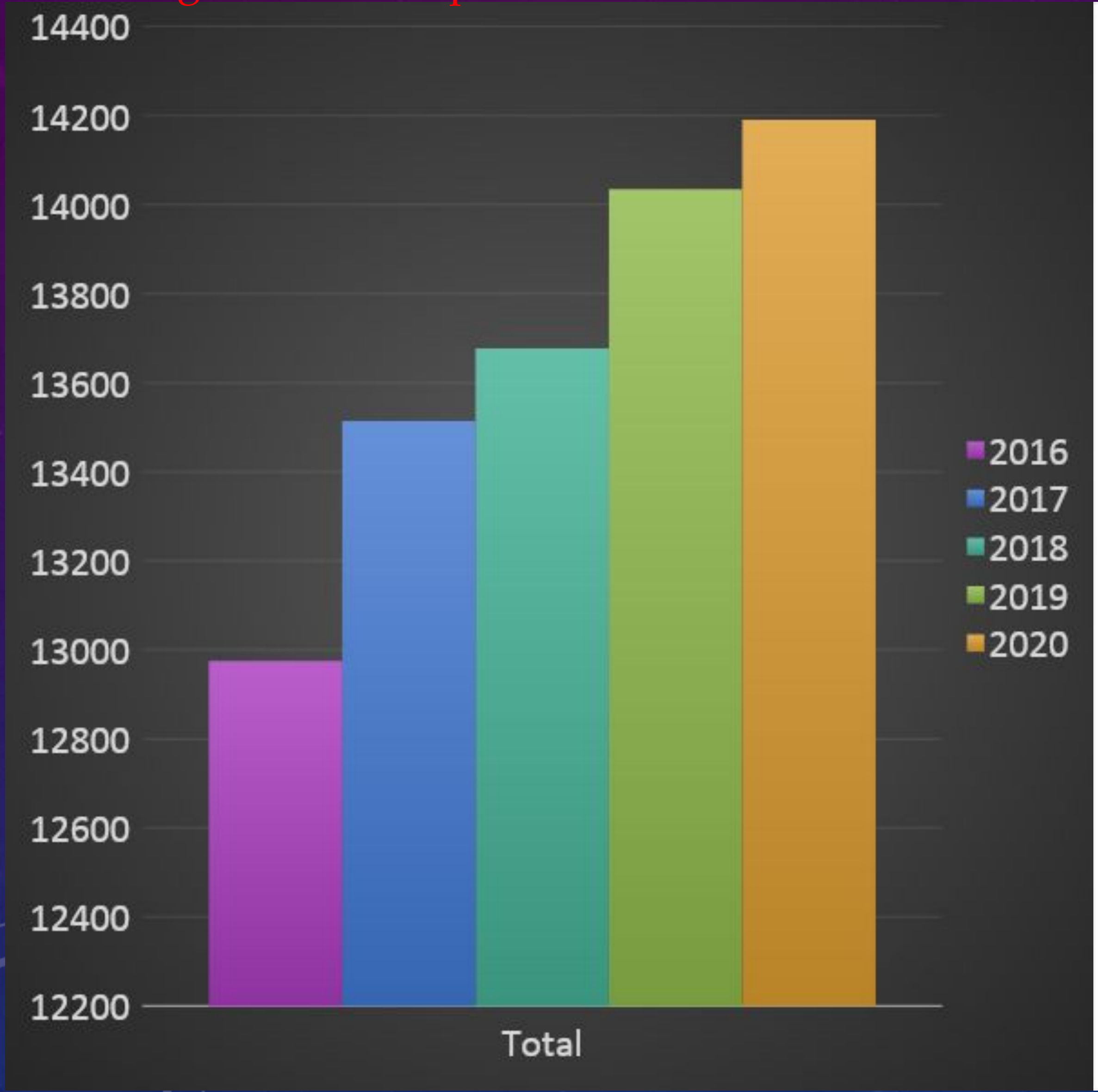
TAXATION AND DUTY LEVIES

Summary 1	Taxation and Duty Levies on Alcoholic Drinks 2019	
Import tax and excise duty		
Beer	<1.2% of absolute ethyl alcohol by volume	CAD2.794/hectolitre
	1.2-2.5%, of absolute ethyl alcohol by volume	CAD16.830/hectolitre
	>2.5% of absolute ethyl alcohol by volume	CAD33.660/hectolitre
Wine	>1.2% of absolute ethyl alcohol by volume	CAD0.021/litre
	1.2-7.0%, of absolute ethyl alcohol by volume	CAD0.319/litre
	>7.0% of absolute ethyl alcohol by volume	CAD0.665/litre
Spirits	<7.0% of absolute ethyl alcohol by volume	CAD0.319/litre
	>7.0% of absolute ethyl alcohol by volume	CAD12.610/litre
Retail sales tax	Beer, wine and spirits	CAD13.00/litre\

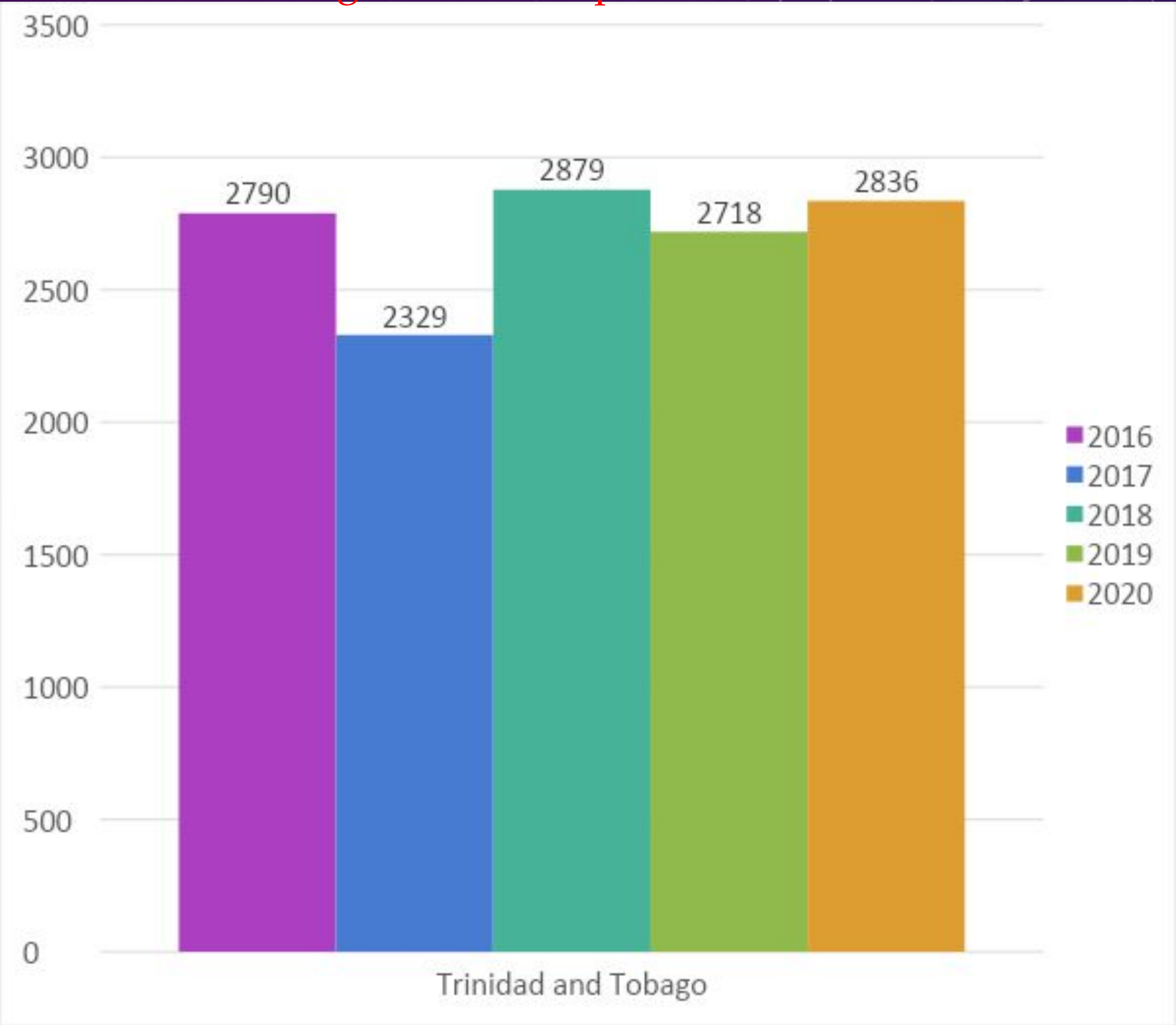
Agriculture in Canada: Did You Know...

AGRICULTURE IMPORTS TO CANADA

Total agricultural imports



Agricultural Imports from T&T



IMPORTING AGRICULTURE IN CANADA

- FFV can be found in the Automated Import Reference System (AIRS)
- The Canadian Food Inspection Agency (CFIA) regulates fresh fruit and vegetables (FFV) imported into Canada
- In addition to a licence to import, importers of FFV must also hold membership with the Fruit and Vegetable Dispute Resolution Corporation (DRC)
- The *Food and Drug Regulations* states that the pesticide residues found on fruits and vegetables should not exceed established maximum residue limits (MRL)
- Imported fresh fruit or vegetables must also meet the labelling and packing requirements outlined in the SFCR. The Industry Labelling Tool is a food labelling reference for all industry that outlines the requirement for food labelling and advertising.
- Labelling Requirements for Fresh Fruits and Vegetables outline the labelling requirements specific for fresh fruit or vegetables.
- Imported organic FFV may be certified to the Canadian Organic Standard by a CFIA accredited Certification Body or be certified in accordance with an equivalency arrangement established between Canada and the exporting country.
- Please see link below for more information
- https://inspection.canada.ca/importing-food-plants-or-animals/food-imports/food-specific-requirements/fresh-fruit-or-vegetables/eng/1541613882667/1541613882890#a5

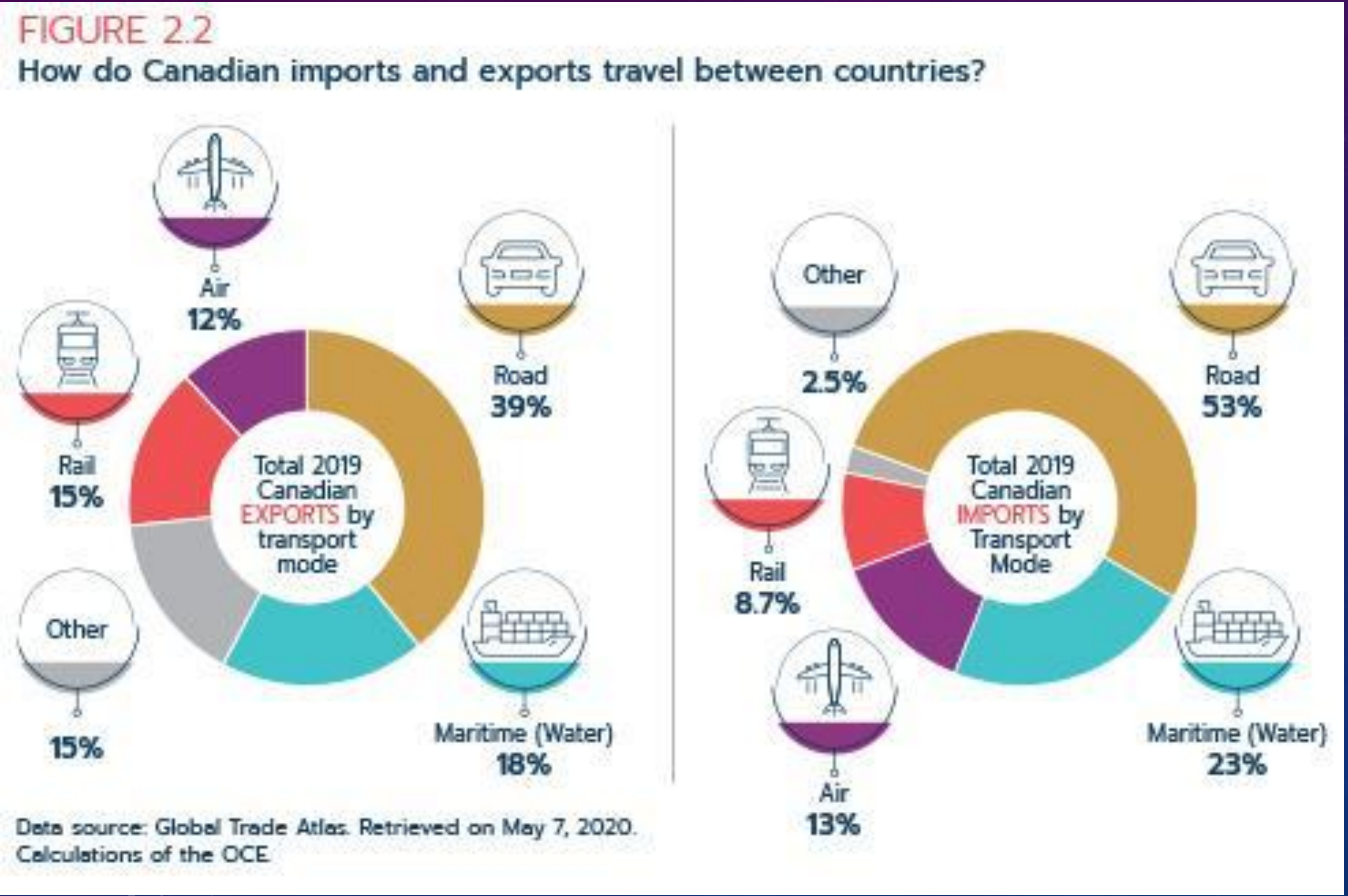
LAWS, REGULATIONS AND CONTROLS

- The major enforcers of these laws are the CBSA, the Canadian Food Inspection Agency (CFIA), Health Canada, and Industry Canada.
- Canada Agricultural Products Act (www.inspection.gc.ca/english/reg/rege.shtml): This includes regulations for dairy products, eggs, fresh fruit and vegetables, honey, livestock, poultry, and related processed products.
- Consumer Packaging and Labelling Act (www.inspection.gc.ca/english/reg/rege.shtml):
- Potential pest infestation by wood packaging material and dunnage is controlled by the CFIA.
- Consumer Product Safety Act
- Customs Tariff
- Exports and Imports Permit Regulations
- Food and Drugs Acts and Regulations
- Import Control List
- Tariffs Quotas and Seasonal Tariffs
- Textile Labelling

CARIBCAN

The **Caribbean-Canada Trade Agreement** known as ("**CARIBCAN**") is a Canadian government programme, established in 1986 by the Parliament of Canada. The agreement was created to promote trade, investment and provide industrial cooperation through the preferential access of duty-free goods from the countries of the Commonwealth-Caribbean to the Canadian market.

LOGISTICS CANADA



Thank you

For further information please contact Yunus Abdullah at
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